

Message Text

CONFIDENTIAL

PAGE 01 STATE 073299
ORIGIN EB-08

INFO OCT-01 IO-13 ISO-00 DLOS-09 /031 R

DRAFTED BY EB:RHORMATS:JB

APPROVED BY EB - MR. HORMATS

-----079819 221255Z /50

R 220243Z MAR 78

FM SECSTATE WASHDC

TO USMISSION GENEVA

C O N F I D E N T I A L STATE 073299

FOR AMBASSADOR RICHARDSON FROM ROBERT HORMATS

E.O. 11652:GDS

TAGS:PLOS, BU

SUBJECT: MEETING IN NEW YORK, MARCH 20 WITH AMB. YANKOV.

1. ON MARCH 20 I HAD A CORDIAL TALK WITH AMBASSADOR YANKOV IN NEW YORK. AT OUTSET I CONVEYED YOUR SUGGESTED TALKING POINT ALMOST VERBATIM. HE REPLIED THAT HE WAS LOOKING FORWARD TO MEETING WITH YOU BUT THAT HE FELT IT INADVISABLE TO GO EARLY BECAUSE ISSUES OF "THE PRESIDENCY" WERE BEING DISCUSSED AT THAT TIME, AND HE DID NOT FEEL IT APPROPRIATE FOR HIM TO BE INVOLVED. I DID NOT PRESS HIM BUT ASSUME THAT MEANS SOMETHING TO YOU.

2. WITH RESPECT TO SUBSTANCE, I CONVEYED OUR WILLINGNESS TO BEGIN NEGOTIATING A LIMITED MARITIME AGREEMENT REGARDING MUTUAL RECOGNITION OF SHIPPING DOCUMENTS AND RESCUE OF VESSELS IN DISTRESS. HE INDICATED THAT THIS, WHILE NOT HIS FIRST PRIORITY, WAS A USEFUL IF LIMITED STEP. BULGARIAN DOCUMENTS CONFORM TO IMCO AND EUROPEAN STANDARDS, SO HE THOUGHT THERE WOULD BE NO DIFFICULTY IN THIS. I,
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NONETHELESS, SUGGESTED THAT WE WOULD NEED THESE DOCUMENTS BEFORE PROCEEDING. HE AGREED TO TRY TO OBTAIN THEM FOR US.

3. I ALSO INDICATED THAT BY JUNE WE WOULD BE READY TO BEGIN NEGOTIATIONS ON THE ISSUE OF REDUCING PORT ACCESS

REQUIREMENTS FOR BULGARIAN VESSELS FROM THE CURRENT 14-

DAY PRIOR REQUEST BASIS. THIS WOULD, AS HE RECOGNIZED, REQUIRE A QUID PRO QUO. BECAUSE U.S. OPERATORS ARE NOT ACTIVE CROSS TRADERS" THIS QUID PRO QUO WOULD PROBABLY HAVE TO BE OUTSIDE OF THE MERCHANT MARINE AREA. I SUGGESTED THAT SOPHIA MIGHT WANT TO CONSIDER WHAT SORT OF QUID PRO QUO COULD BE MADE AVAILABLE IN THE NEGOTIATIONS.

4. YANKOV WAS PLEASED TO HEAR OF OUR WILLINGNESS TO NEGOTIATE THIS ISSUE. HE, IN FACT, REITERATED HIS EARLIER INVITATION FOR THE NEGOTIATIONS TO TAKE PLACE IN SOPHIA OR VARNA. I INDICATED THAT WE WELCOMED HIS GENEROUS OFFER AND WOULD, OF COURSE, CONSIDER IT CAREFULLY. HE ALSO SAID HE WOULD ASK SOPHIA WHETHER THEY WANTED TO NEGOTIATE THE LIMITED AGREEMENT ON DOCUMENTS, ETC., FIRST WITH A SEPARATE NEGOTIATION ON NOTIFICATION IN JUNE OR NEGOTIATE THEM TOGETHER IN JUNE. HE PREFERRED LATTER BUT INDICATED SOPHIA WOULD PROVIDE OFFICIAL VIEWS.

5. REGARDING FOLLOW-UP, YANKOV INDICATED THAT HE HAD BEEN INVOLVED IN THIS ISSUE QUITE ACCIDENTLY BECAUSE OF HIS LAW OF THE SEA INVOLVEMENT AND HE WOULD PREFER TO HAVE THIS GO THROUGH NORMAL DIPLOMATIC CHANNELS. I RESPONDED THAT I WAS INVOLVED BECAUSE AMBASSADOR RICHARDSON WHO WANTED TO BE HELPFUL IN TRYING TO WORK OUT A MUTUALLY AGREEABLE ARRANGEMENT, HAD ASKED ME. I SUGGESTED THAT ALL THREE OF US CONTINUE TO FOLLOW THIS CLOSELY BUT AGREED CONFIDENTIAL

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WITH HIM THAT THE NEXT STEP SHOULD BE BETWEEN HIS COMMERCIAL PEOPLE AND DICK BANK, WHO WAS OUR BEST MAN ON MARITIME ISSUES.

6. THE MEETING WENT QUITE WELL. YANKOV CLEARLY PERCEIVES THAT THERE MAY BE SOMETHING AT THE END OF THE RAINBOW EVEN THOUGH THE RAINBOW HAS BEEN A BIT LONGER THAN HE HAD HOPED.

7. GOOD LUCK IN GENEVA. VANCE

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ORIGIN EUR-12

INFO OCT-01 ISO-00 /013 R

66011

DRAFTED BY EUR/EE:GTBOUTIN

APPROVED BY EUR/EE:CWSCHMIDT

-----098637 231203Z /23

R 230530Z MAR 78

FM SECSTATE WASHDC

INFO AMEMBASSY SOFIA 1311

C O N F I D E N T I A L STATE 073299

FOLLOWING REPEAT STATE 073299 ACTION GENEVA 22 MAR 78

QUOTE

C O N F I D E N T I A L STATE 073299

FOR AMBASSADOR RICHARDSON FROM ROBERT HORMATS

E.O. 11652:GDS

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7. GOOD LUCK IN GENEVA. VANCE
UNQUOTE VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MEETINGS, DIPLOMATIC DISCUSSIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 22 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
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Litigation History:
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Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Review Event:
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Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3237013
Secure: OPEN
Status: NATIVE
Subject: MEETING IN NEW YORK, MARCH 20 WITH AMB. YANKOV.
TAGS: PLOS, BU
To: GENEVA
Type: TE
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Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
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